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EXCELLENCE IN DESIGN | FAIRFIELD/WESTCHESTER

# BEAUTIFULLY BOUTIQUE

Decorating Den of Westchester's design spirit brings homeowners' visions to life.



**M**arina Colella and Marni Sugerman hail from different backgrounds—the construction industry for Marina and textile design for Marni—but their paths have merged to create exceptional interior experiences for their bespoke clientele as the team of Decorating Den of Westchester.

"We love working closely with clients because we both enjoy people," says Marina. "When a client invites us into their home, they are trusting us as they share their personal stories."

Together with their clients, Marina and Marni elevate each other's work and provide creative comradery. By sharing resources and troubleshooting challenges together, they bring the best of each other's backgrounds to every project. "Marina is better with logistics, and I'm big on creative. We balance each other and deliver genuine, sincere experiences for our clients," says Marni.

In working with Marina, Marni, Julie, and Barrie, homeowners are guided in expressing their styles and exploring new possibilities of visual interest. "Sometimes people cannot easily articulate their

**CLOCKWISE FROM TOP LEFT:** Cozy seating vignettes and glass railing panels showcase sprawling harbor vistas. An open-concept floor plan capitalizes on water views, complementing blue hues spread throughout the space. Sapphire bar stools bring a pop of personality to a clean, classic kitchen. Decorating Den of Westchester team.

vision, so we have become masters of asking pointed questions and have created ways to share visual ideas so we can discover clients' preferences and help them build their personal vision," says Marina.

Every detail matters when cultivating an experience—and an end result—that clients love. With a foundation of trust and sincerity, clients are encouraged to share the memories and possessions they hold most dear, a process that lends to personal spaces that speak to their individuality.

"We are not just trying to complete a job—we are building relationships that we hope will last for many years to come," says Marni.

